

## **AMG Technology Investment Group, LLC dba Nextlink (AMG) – Greenwood and Elk Counties Broadband Application**

### **Kansas Broadband Acceleration Grant Year-2**

#### **SKT Challenge #54**

SKT asserts they currently provide 75/10 Mbps DSL service within the Piedmont community and 50/10 Mbps service within a one-mile radius of Piedmont.

#### **AMG Response**

SKT's service is provided using outdated DSL technology that is being retired across the industry as supported by the FCC. In addition, for SKT's 75 Mbps service offered in Piedmont, the cost is \$87.95 and you must sign up for phone service to receive this package, adding an extra \$18.65 to the cost of the internet for a total monthly bill of \$106.60 before taxes and fees. SKT's cheapest internet plan offering is \$57.95 for a 12 Mbps upload speed plus \$18.65 for "required" phone service. For an economically distressed area like Piedmont, this is not consumer friendly, even with the Affordable Connectivity Program subsidy. Please see attached website screenshot.

According to BroadbandNow, SKT provides copper-based DSL to only 100 people.

<https://broadbandnow.com/Southern-Kansas-Telephone-Company>

SKT website references T1 and T3 technology that the industry moved away from over 15 years ago. <http://stknetworks.com/internet/>

DSL is a best effort technology as distance and traffic across the copper fabric unpredictably diminishes performance.

FCC guidance on DSL: <https://www.fcc.gov/general/types-broadband-connections>

With their top speed plan of 75/10 Mbps, SKT does not offer the minimum US Treasury standard for 100/20 Mbps service

For the rural areas, SKT's website only shows service availability up to 20 Mbps at a price of \$62.95 plus \$18.65 for "required" phone service. Please see attached website screenshot.

Comparatively, AMG is proposing to offer higher quality service with a 100/20 plan for only \$79.95 and a 25/3 plan for \$49.95 with no phone service requirement. In addition, AMG will offer speeds in excess of 1,000/1,000 for the fiber areas proposed.



Select a Town/Area for Pricing

Select a Town/Area f... ▾

Landline Phone

Security

City Rural

City

DSL High-Speed Internet

For the best experience and more control over your wireless network, add a Managed Wi-Fi router for less than \$10 per month, and we'll waive your installation fee. Boost your signal in hard-to-reach places like your backyard, garage, or basement with the Mesh Wi-Fi Extender.

Up to 75 Mbps\* \$87.95 /monthly

Up to 50 Mbps\* \$77.95 /monthly

Up to 25 Mbps\* \$67.95 /monthly

Up to 12 Mbps\* \$57.95 /monthly

*\*Restrictions may apply. Service and speeds may not be available in all areas. SKT Phone service required for DSL service.*

*You may be eligible to receive a discount on your monthly SKT bill. Income guidelines and other restrictions apply. [Learn more.](#)*

## *What's Included*

- ☐ Up to Five Email Addresses
- ☐ 24/7 Support
- ☐ 15 GB of Email Storage per Address
- ☐ Email Virus and Spam Filters

## *Get Started with SKT Internet Service*

SKT has reliable, secure, and fast internet plans and pricing for everyone from an occasional emailer to an all-night binge-watcher.



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Select a Town/Area f... ▾

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## Rural Areas

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SKT HIGH-SPEED INTERNET